



# Unify

## Sales Specialist OpenScape Business

Certification has been presented to

### Ralf Moellering

In recognition of the successful completion of all  
certification requirements of Unify Academy.

05/04/2017

Valid for 2 years

Cert. No: 129981



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John Balcar  
Global Director  
Unify Academy

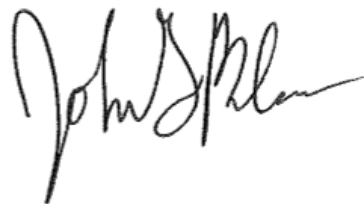
# Sales Specialist OpenScape Business

## Ralf Moellering

has passed a theoretical examination covering the following topics

- Overview of Unify and company history
- Overview of current SMB industry trends and marketing messages
- Review of Unify SMB and LAB portfolio to include OpenScape Business and OpenScape Enterprise
- Knowledge of OpenScape Business portfolio
- Overview of competitive positioning of our OpenScape Business solution
- Review of available sales resources

The Sales Specialist OpenScape Business has been awarded.



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John Balcar  
Global Director  
Unify Academy

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