

SOCA

Associate
Siemens Open Communications

Sales Small & Medium Businesses

Stefan Ritter

has passed a theoretical examination covering the following topics:

- Understanding of the Customer Value of Siemens Enterprise Communications
- Knowledge of the Siemens Enterprise Portfolio (Overview)
- Knowledge of the Siemens Unified Communications Portfolio
- Understanding of Value Selling
- Knowledge of the general technologies
- Understanding of the SEN Open Communications strategy
- Understanding of Green IT

The SOCA Sales certificate has been awarded.

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